

Release: IMMEDIATE

Snap-on Announces Fourth Quarter and Full Year 2010 Results

EPS of \$0.99 for the quarter up 57% from \$0.63 last year; Operating earnings increase \$29.5 million, or 43.8%, from fourth-quarter 2009 levels; Fourth-quarter sales up 12.7% year over year

KENOSHA, Wis. — February 3, 2011 — Snap-on Incorporated (NYSE: SNA), a leading global innovator, manufacturer and marketer of tools, equipment, diagnostics, repair information and systems solutions for professional users performing critical tasks, today announced 2010 operating results for the fourth quarter and full year.

- Sales of \$696.9 million in the quarter increased \$78.8 million, or 12.7%, from 2009 levels; excluding \$4.5 million of unfavorable foreign currency translation, organic sales increased 13.6%.
- Consolidated operating earnings of \$96.9 million in the quarter increased 43.8%, from 2009 levels and, as a percentage of revenues, improved 270 basis points from 10.8% last year to 13.5% this year. Operating earnings before financial services of \$87.5 million in the quarter were up 22.9% from 2009 and, as a percentage of sales, improved to 12.6% from 11.5% a year ago.
- Financial services operating earnings of \$9.4 million in the quarter increased \$13.2 million from 2009 levels primarily due to the growth in Snap-on Credit's on-book finance portfolio.
- The fourth quarter 2010 effective income tax rate of 30.1% includes a \$3.4 million, or \$0.06 per diluted share, benefit resulting primarily from non-recurring tax items, including the December 2010 extension of certain federal tax incentives. The fourth quarter 2009 effective income tax rate was 31.4%.
- Net earnings of \$57.9 million, or \$0.99 per diluted share, for the fourth quarter of 2010 increased \$21.3 million from \$36.6 million, or \$0.63 per diluted share, a year ago.
- Full year 2010 sales of \$2.62 billion increased 10.9% from prior year levels. Net earnings of \$186.5 million for the full year increased \$52.3 million from 2009, despite \$12.3 million of lower net earnings from financial services. Diluted earnings per share were \$3.19 in 2010 and \$2.32 last year.

"Our fourth quarter performance represents evidence of Snap-on's continuing and significant progress. We're very encouraged by what we believe to be further strengthening of our strategic position along each of our runways for growth," said Nick Pinchuk, Snap-on chairman and chief executive officer. "We are also fortified by the benefits being realized from our Snap-on Value Creation Processes. As testimony to those gains, *IndustryWeek* magazine recently selected Snap-on's Murphy, N.C. power tools manufacturing facility as one of the top 10 plants in North America. We believe this is another meaningful sign of our ongoing achievement on the long journey of continuous improvement.

"Our fourth quarter results mark four consecutive quarters of year-over-year improvements in sales and earnings, demonstrating a trend of increasing overall strength. In that regard, we believe our investments are paying off in the strategic areas that will be decisive for growth going forward: enhancing the franchise network, expanding in the vehicle repair garage, extending in critical industries and building in emerging markets. We're making substantial moves on each of these runways, which we believe will position Snap-on to take full advantage of the abundant opportunities emerging before us. Finally, in 2010, we registered encouraging results for both the fourth quarter and full year; I thank our franchisees and associates worldwide for their dedication to Snap-on and their efforts and commitment that made it all possible."

Segment Results

Commercial & Industrial Group segment sales of \$281.5 million in the fourth quarter increased \$35.6 million, or 14.5%, from 2009 levels, reflecting continued higher sales across all operating units, including in those businesses serving critical industries and emerging markets. Excluding \$1.9 million of unfavorable foreign currency translation, organic sales increased 15.4%.

Operating earnings of \$35.4 million in the fourth quarter increased \$18.6 million from 2009 levels primarily due to higher sales, lower restructuring costs and benefits from ongoing efficiency and productivity (collectively, "Rapid Continuous Improvement" or "RCI") initiatives. As a percentage of sales, operating earnings of 12.6% in the fourth quarter increased from 6.8% a year ago.

Snap-on Tools Group segment sales of \$268.2 million in the fourth quarter increased \$31.2 million, or 13.2%, from 2009 levels, driven by strong performance in the United States. Excluding \$0.7 million of favorable foreign currency translation, organic sales increased 12.8%.

Operating earnings of \$25.8 million in the fourth quarter declined \$7.3 million from 2009 levels, as contributions from higher sales were more than offset by \$6.5 million of lower LIFO-related inventory valuation benefits and \$4.5 million of higher restructuring costs. The higher LIFO-related benefits in 2009 resulted from inventory reductions and liquidations in response to the continued economic downturn. Including these impacts, operating earnings of 9.6% of sales in the fourth quarter compared with 14.0% a year ago.

Repair Systems & Information Group segment sales of \$231.8 million in the fourth quarter increased \$30.0 million, or 14.9%, from 2009 levels, reflecting stronger activity with repair shop owners and managers, including higher sales of undercar equipment, diagnostics and Mitchell1TM information products, and significantly increased facilitation program activity with automotive original equipment manufacturer (OEM) dealerships. Excluding \$3.3 million of unfavorable foreign currency translation, organic sales increased 16.8%.

Operating earnings of \$45.7 million in the fourth quarter increased \$10.7 million, or 30.6%, from 2009 levels primarily due to higher sales and benefits from ongoing RCI initiatives and savings from restructuring actions. As a percentage of sales, operating earnings of 19.7% in the fourth quarter increased from 17.3% a year ago.

Financial Services operating earnings were \$9.4 million on \$21.5 million of revenue in the fourth quarter of 2010, as compared with an operating loss of \$3.8 million on \$6.7 million of revenue last year. The year-over-year improvement in operating earnings primarily reflects the growth in the company's on-book finance portfolio. Snap-on expects that operating earnings from financial services, which is before interest expense, will continue to improve as the on-book finance portfolio grows.

Corporate expenses of \$19.4 million in the fourth quarter of 2010 increased \$5.7 million from 2009 levels primarily due to higher pension expense and increased performance-based and stock-based (mark-to-market) compensation expense, partially offset by savings from ongoing cost containment and other actions.

Outlook

Snap-on anticipates continuing with its planned strategic investments in 2011, including further expansion in emerging growth markets. As a result, capital expenditures are anticipated to be in a range of \$55 million to \$65 million. Snap-on also expects to incur \$11 million of higher year-over-year pension expense in 2011 largely due to the amortization of investment losses incurred in 2008 related to its domestic pension plan assets. Interest expense on the \$250 million of senior notes issued December 2010 will approximate \$2.7 million per quarter in 2011. Snap-on anticipates that its full year 2011 effective income tax rate will approximate 33.0%.

Conference Call and Webcast February 3, 2011, at 9:00 a.m. Central Time

A discussion of this release will be webcast on Thursday, February 3, 2011, at 9:00 a.m. Central Time, and a replay will be available for at least 10 days following the call. To access the webcast, visit www.snapon.com/sna and click on the link toward the bottom of the page. Additional details about Snap-on are also available on Snap-on's web site.

About Snap-on

Snap-on Incorporated is a leading global innovator, manufacturer and marketer of tools, equipment, diagnostics, repair information and systems solutions for professional users performing critical tasks. Products and services include hand and power tools, tool storage, diagnostics software, information and management systems, shop equipment and other solutions for vehicle dealerships and repair centers, as well as customers in industry, government, agriculture, aviation and natural resources. Products and services are sold through the company's franchisee, company-direct, distributor and Internet channels. Founded in 1920, Snap-on is a \$2.6 billion, S&P 500 company headquartered in Kenosha, Wisconsin.

Forward-looking Statements

Statements in this news release that are not historical facts, including statements that (i) are in the future tense; (ii) include the words "expects," "anticipates," "intends," "approximates," or similar words that reference Snap-on or its management; (iii) are specifically identified as forward-looking; or (iv) describe Snap-on's or management's future outlook, plans, estimates, objectives or goals, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Snap-on cautions the reader that this news release contains statements, including earnings projections, that are forward-looking in nature and were developed by management in good faith and, accordingly, are subject to risks and uncertainties regarding Snap-on's expected results that could cause (and in some cases have caused) actual results to differ materially from those described or contemplated in any forward-looking statement. Factors that may cause the company's actual results to differ materially from those contained in the forward-looking statements include those found in the company's reports filed with the Securities and Exchange Commission, including the information under the "Safe Harbor" and "Risk Factors" headings in its Annual Report on Form 10-K for the fiscal year ended January 2, 2010, which are incorporated herein by reference. Snap-on disclaims any responsibility to update any forward-looking statement provided in this news release, except as required by law.

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Condensed Consolidated Statements of Earnings

(Amounts in millions, except per share data) (unaudited)

	Fourth Quarter			Full Year				
	201	0		2009		2010		2009
Net sales	\$ 6	96.9	\$	618.1	\$	2,619.2	\$	2,362.5
Cost of goods sold	(3	78.4)		(333.7)		(1,408.1)		(1,304.9)
Gross profit	3	18.5		284.4		1,211.1		1,057.6
Operating expenses	(2	31.0)		(213.2)		(894.1)		(824.4)
Operating earnings before financial services		87.5		71.2		317.0		233.2
Financial services revenue		21.5		6.7		62.3		58.3
Financial services expenses	(12.1)		(10.5)		(47.9)		(40.8)
Operating earnings (loss) from financial services		9.4		(3.8)		14.4		17.5
Operating earnings		96.9		67.4		331.4		250.7
Interest expense		14.1)		(14.7)		(54.8)		(47.7)
Other income (expense) – net	`	0.6		` 1.3 [′]		0.8		2.3
Earnings before income taxes and equity earnings		83.4		54.0		277.4		205.3
Income tax expense	(24.5)		(16.5)		(87.6)		(62.7)
Earnings before equity earnings		58.9		37.5		189.8		142.6
Equity earnings, net of tax		0.9		0.6		3.2		1.1
Net earnings		59.8		38.1	<u></u>	193.0		143.7
Net earnings attributable to noncontrolling interests		(1.9)		(1.5)		(6.5)		(9.5)
Net earnings attributable to Snap-on Inc.	\$	57.9	\$	36.6	\$	186.5	\$	134.2
Net earnings per share attributable to Snap-on Inc.								
Basic	\$	0.99	\$	0.63	\$	3.22	\$	2.33
Diluted		0.99	·	0.63		3.19	·	2.32
Weighted-average shares outstanding								
Basic		58.2		57.7		58.0		57.7
Effect of dilutive options		0.5		0.2		0.4		0.2
Diluted		58.7		57.9		58.4		57.9

Supplemental Segment Information

(Dollars in millions) (unaudited)

	Fourth Quarter				Full Year			
		2010		2009	_	2010		2009
Net sales:								
Commercial & Industrial Group	\$	281.5	\$	245.9	\$	1,048.2	\$	897.6
Snap-on Tools Group	Ψ	268.2	Ψ	237.0	Ψ	1,039.9	Ψ	940.1
Repair Systems & Information Group		231.8		201.8		847.2		778.8
Segment net sales		781.5		684.7		2,935.3	-	2,616.5
Intersegment eliminations		(84.6)		(66.6)		(316.1)		(254.0)
Total net sales	\$	696.9	\$	618.1	\$		\$	2,362.5
Financial Services revenue	*	21.5	*	6.7	•	62.3	•	58.3
Total revenues	\$	718.4	\$	624.8	\$		\$	2,420.8
Operating earnings (loss):								
Commercial & Industrial Group	\$	35.4	\$	16.8	\$	116.9	\$	48.2
Snap-on Tools Group	Ψ	25.8	Ψ	33.1	Ψ	114.0	Ψ	108.2
Repair Systems & Information Group		45.7		35.0		164.4		122.1
Financial Services		9.4		(3.8)		14.4		17.5
Segment operating earnings		116.3		81.1		409.7	-	296.0
Corporate		(19.4)		(13.7)		(78.3)		(45.3)
Operating earnings	\$	96.9	\$	67.4	\$		\$	250.7
Interest expense	*	(14.1)	*	(14.7)	•	(54.8)	•	(47.7)
Other income (expense) – net		0.6		` 1.3 [′]		0.8		2.3
Earnings before income taxes						-		_
and equity earnings	\$	83.4	\$	54.0	\$	277.4	\$	205.3
Snap-on Tools Group:								
Net sales - as reported	\$	268.2	\$	237.0	\$	1,039.9	\$	940.1
Operating earnings - as reported	\$	25.8	\$	33.1	\$	114.0	\$	108.2
Operating margin		9.6%		14.0%		11.0%		11.5%
Operating earnings - as reported	\$	25.8	\$	33.1	\$	114.0	\$	108.2
LIFO-related inventory valuation expense (benefit)		(0.2)		(6.7)		1.0		(9.9)
Restructuring and restructuring-related expenses		4.6		0.1		5.3		1.2
Operating earnings - as adjusted	\$	30.2	\$	26.5	\$	120.3	\$	99.5
Operating margin - as adjusted		11.3%		11.2%		11.6%		10.6%

In the second quarter of 2010, Snap-on changed its reportable business segments; prior period segment financial data has been restated to reflect the reportable business segment realignments. For additional information on Snap-on's reportable business segments, refer to the company's Current Report on Form 8-K, filed July 7, 2010, and to the company's Quarterly Report on Form 10-Q, filed July 28, 2010.

Condensed Consolidated Balance Sheets

(Amounts in millions) (unaudited)

	Fiscal Year End				
	2010			2009	
Assets	•				
Cash and cash equivalents	\$	572.2	\$	699.4	
Trade and other accounts receivable – net		443.3		414.4	
Finance receivables – net		215.3		122.3	
Contract receivables – net		45.6		32.9	
Inventories – net		329.4		274.7	
Deferred income tax assets		87.0		69.5	
Prepaid expenses and other assets		72.7		62.9	
Total current assets		1,765.5		1,676.1	
Property and equipment – net		344.0		347.8	
Deferred income tax assets		91.5		88.2	
Long-term finance receivables – net		345.7		177.9	
Long-term contract receivables – net		119.3		70.7	
Goodwill		798.4		814.3	
Other intangibles – net		192.8		206.2	
Other assets		72.2		66.2	
Total Assets	\$	3,729.4	\$	3,447.4	
Liabilities and Shareholders' Equity					
Notes payable and current maturities of long-term debt	\$	216.0	\$	164.7	
Accounts payable	•	146.1	Ψ	119.8	
Accrued benefits		45.0		48.7	
Accrued compensation		86.7		64.8	
Franchisee deposits		40.4		40.5	
Other accrued liabilities		346.9		301.4	
Total current liabilities		881.1		739.9	
Long torm dobt		054.9		002.4	
Long-term debt		954.8		902.1	
Deferred income tax liabilities		94.4		97.8	
Retiree health care benefits		59.6		60.7	
Pension liabilities		246.1		255.9	
Other long-term liabilities		89.0		85.4	
Total Liabilities		2,325.0		2,141.8	
Shareholders' Equity					
Shareholders' Equity attributable to Snap-on Inc.					
Common stock		67.3		67.3	
Additional paid-in capital		169.2		154.4	
Retained earnings		1,644.1		1,528.9	
Accumulated other comprehensive loss		(104.8)		(68.4)	
Treasury stock at cost		(387.3)		(392.2)	
Total Shareholders' Equity attributable to Snap-on Inc.		1,388.5		1,290.0	
Noncontrolling interests		15.9		15.6	
Total Shareholders' Equity		1,404.4		1,305.6	
Total Liabilities and Shareholders' Equity	\$	3,729.4	\$	3,447.4	

Condensed Consolidated Statements of Cash Flow

(Amounts in millions) (unaudited)

Operating activities: Net earnings \$ 59.8 \$ 38.1 Adjustments to reconcile net earnings to net cash provided (used) by operating activities: \$ 59.8 \$ 38.1 Depreciation 12.1 12.9 Amortization of other intangibles 6.1 6.3 Provision for losses on non-finance receivables 2.4 3.1 Provision for losses on non-finance receivables 4.6 (1.9 Stock-based compensation expense (income) 4.6 (1.9 Excess tax benefits from stock-based compensation (0.9) - Deferred income tax provision (benefit) 6.7 (10.2 Loss (gain) on sale of assets (1.0 (0.1 (Increase) decrease in incortact receivables (16.5) (16.3) (Increase) decreases in prepati and other assets (3.0) 3.0 (Increase) decreases in prepati and other assets (3.0) 3.0 (Increase) decreases in inventories (6.2) 9.9 (Increase) decrease in increase (decrease) in accounts payable (12.3) (18.5) (Increase) decrease in increase (decrease) in accounts payable (12.3) (18.6)		Fourth Quarter			er
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(Increase) decrease in contract receivables (15.7) (18.3) (Increase) decrease in inventories (6.2) 9.9 (Increase) decrease in prepaid and other assets (3.0) 30.3 Increase (decrease) in accounts payable 17.9 8.3 Increase (decrease) in accruals and other liabilities (8.2) 34.6 Net cash provided by operating activities 64.3 96.7 Investing activities: (123.1) (118.6) Collections of finance receivables (123.1) (18.6) Capital expenditures (28.3) (16.1) Disposal of property and equipment 0.1 1.0 Other 0.3 0.3 Net cash used by investing activities (76.9) (85.1) Proceeds from issuance of long-term debt 247.7 - Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings (4.5) - Net decrease in short-term borrowings (4.5) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid	Changes in operating assets and liabilities:				
(Increase) decrease in inventories (6.2) 9.9 (Increase) decrease in prepaid and other assets (3.0) 30.3 Increase (decrease) in accounts payable 17.9 8.3 Increase (decrease) in accounts and other liabilities (8.2) 34.6 Net cash provided by operating activities 64.3 36.7 Investing activities: Additions to finance receivables (123.1) (118.6) Collections of finance receivables 74.1 48.3 Capital expenditures (28.3) (16.1) Disposal of property and equipment 0.1 1.0 Other 0.3 0.3 Net cash used by investing activities (76.9) (85.1) Financing activities: Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (9.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and op	(Increase) decrease in trade and other accounts receivable		(16.5)		(16.3)
(Increase) decrease in prepaid and other assets (3.0) 30.3 Increase (decrease) in accounts payable 17.9 8.3 Net cash provided by operating activities 64.3 96.7 Increase (decrease) in accruals and other liabilities 64.3 96.7 Investing activities Additions to finance receivables (123.1) (118.6) Collections of finance receivables 74.1 48.3 Capital expenditures (28.3) (16.1) Disposal of property and equipment 0.1 1.0 Other 0.3 0.3 Net cash used by investing activities (76.9) (85.1) Financing activities Proceeds from issuance of long-term debt 247.7 - Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (7.4 0.4 Proceeds from stock purchase and option plans 7.4 0.4	(Increase) decrease in contract receivables		(15.7)		(18.3)
Increase (decrease) in accounts payable Increase (decrease) in accruals and other liabilities 17.9 8.3 and 6.8 Net cash provided by operating activities 64.3 34.6 Investing activities: 8.4 96.7 Additions to finance receivables (123.1) (118.6) Collections of finance receivables 74.1 48.3 Capital expenditures (28.3) (16.1) Disposal of property and equipment 0.1 1.0 Other 0.3 0.3 Net cash used by investing activities (76.9) (85.1) Financing activities: 247.7 - Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings (4.5) - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (9.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation					
Increase (decrease) in accruals and other liabilities	· · · · · · · · · · · · · · · · · · ·				
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Additions to finance receivables (123.1) (118.6) Collections of finance receivables 74.1 48.3 Capital expenditures (28.3) (16.1) Disposal of property and equipment 0.1 1.0 Other 0.3 0.3 Net cash used by investing activities (76.9) (85.1) Financing activities: Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (0.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (de	Net cash provided by operating activities		64.3		96.7
Collections of finance receivables 74.1 48.3 Capital expenditures (28.3) (16.1) Disposal of property and equipment 0.1 1.0 Other 0.3 0.3 Net cash used by investing activities (76.9) (85.1) Financing activities: Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (0.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 359.9 709.0	Investing activities:				
Capital expenditures (28.3) (16.1) Disposal of property and equipment 0.1 1.0 Other 0.3 0.3 Net cash used by investing activities (76.9) (85.1) Financing activities: Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (8.7) - Net decrease in short-term borrowings (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period 359.9 709.0 <td>Additions to finance receivables</td> <td></td> <td>(123.1)</td> <td></td> <td>(118.6)</td>	Additions to finance receivables		(123.1)		(118.6)
Disposal of property and equipment Other 0.1 (0.3) 1.0 (0.3) Net cash used by investing activities (76.9) (85.1) Financing activities: Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (0.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period 359.9 709.0 Cash and cash equivalents at end of year \$572.2 \$699.4 Supplemental cash flow disclos	Collections of finance receivables		74.1		48.3
Other 0.3 0.3 Net cash used by investing activities (76.9) (85.1) Financing activities: Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (0.9) (2.4) Net decrease in short-term borrowings (0.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period 359.9 709.0 Cash and cash equivalents at end of year \$72.2 699.4 Supplemental cash flow disclosures:	Capital expenditures		(28.3)		(16.1)
Net cash used by investing activities (76.9) (85.1) Financing activities: Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (0.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period 359.9 709.0 Cash and cash equivalents at end of year \$572.2 699.4 Supplemental cash flow disclosures: Cash paid for interest (0.8) (1.3)			0.1		1.0
Financing activities: Proceeds from issuance of long-term debt Proceeds from short-term borrowings Repayments of short-term borrowings Re					
Proceeds from issuance of long-term debt 247.7 - Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (0.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period 359.9 709.0 Cash and cash equivalents at end of year \$ 572.2 \$ 699.4 Supplemental cash flow disclosures: Cash paid for interest \$ (0.8) \$ (1.3)	Net cash used by investing activities		(76.9)		(85.1)
Proceeds from short-term borrowings 3.3 - Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (0.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period 359.9 709.0 Cash and cash equivalents at end of year \$ 572.2 \$ 699.4 Supplemental cash flow disclosures: \$ (0.8) \$ (1.3)	Financing activities:				
Repayments of short-term borrowings (4.5) - Net decrease in short-term borrowings (0.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period 359.9 709.0 Cash and cash equivalents at end of year \$572.2 \$699.4 Supplemental cash flow disclosures: Cash paid for interest \$0.8 \$(1.3)	Proceeds from issuance of long-term debt		247.7		-
Net decrease in short-term borrowings (0.9) (2.4) Purchase of treasury stock (8.7) - Proceeds from stock purchase and option plans 7.4 0.4 Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 - Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period 359.9 709.0 Cash and cash equivalents at end of year \$572.2 \$699.4 Supplemental cash flow disclosures: Cash paid for interest \$(0.8) \$(1.3)			3.3		-
Purchase of treasury stock Proceeds from stock purchase and option plans Cash dividends paid Excess tax benefits from stock-based compensation Other Other Net cash provided (used) by financing activities Effect of exchange rate changes on cash and cash equivalents Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents at end of year Supplemental cash flow disclosures: Cash paid for interest (8.7)	· · ·		(4.5)		-
Proceeds from stock purchase and option plans Cash dividends paid Excess tax benefits from stock-based compensation Other Other Net cash provided (used) by financing activities Effect of exchange rate changes on cash and cash equivalents Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents at end of year Supplemental cash flow disclosures: Cash paid for interest 7.4 0.4 (18.7) (17.2) (2.2) (2.2) (2.1.4) 224.6 (21.4) 6.3 0.2 (2.2) (9.6) Cash and cash equivalents at beginning of period Supplemental cash flow disclosures: Cash paid for interest (0.8) \$ (1.3)	<u> </u>				(2.4)
Cash dividends paid (18.7) (17.2) Excess tax benefits from stock-based compensation 0.9 Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents 0.3 0.2 Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period 359.9 709.0 Cash and cash equivalents at end of year \$572.2 \$699.4 Supplemental cash flow disclosures: Cash paid for interest \$ (0.8) \$ (1.3)	·				-
Excess tax benefits from stock-based compensation Other Other (1.9) (2.2) Net cash provided (used) by financing activities 224.6 (21.4) Effect of exchange rate changes on cash and cash equivalents Increase (decrease) in cash and cash equivalents 212.3 (9.6) Cash and cash equivalents at beginning of period Cash and cash equivalents at end of year Supplemental cash flow disclosures: Cash paid for interest \$ (0.8) \$ (1.3)					
Other(1.9)(2.2)Net cash provided (used) by financing activities224.6(21.4)Effect of exchange rate changes on cash and cash equivalents0.30.2Increase (decrease) in cash and cash equivalents212.3(9.6)Cash and cash equivalents at beginning of period359.9709.0Cash and cash equivalents at end of year\$ 572.2\$ 699.4Supplemental cash flow disclosures: Cash paid for interest	· · · · · · · · · · · · · · · · · · ·				(17.2)
Net cash provided (used) by financing activities Effect of exchange rate changes on cash and cash equivalents Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents at end of year Supplemental cash flow disclosures: Cash paid for interest (21.4) 224.6 (21.4) 6.3 6.2 6.6 7.09.0 7.09.0 8.572.2 8.699.4					- (2.2)
Effect of exchange rate changes on cash and cash equivalents Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents at end of year Supplemental cash flow disclosures: Cash paid for interest 0.3 0.2 212.3 (9.6) 709.0 \$ 572.2 \$ 699.4					
Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents at end of year Supplemental cash flow disclosures: Cash paid for interest Cash 212.3 (9.6) 709.0 \$ 572.2 \$ 699.4	Het cash provided (used) by infallenting activities		224.0		(21.4)
Cash and cash equivalents at beginning of period Cash and cash equivalents at end of year Supplemental cash flow disclosures: Cash paid for interest \$ (0.8) \$ (1.3)					
Cash and cash equivalents at end of year \$572.2 \$699.4 Supplemental cash flow disclosures: Cash paid for interest \$ (0.8) \$ (1.3)	Increase (decrease) in cash and cash equivalents		212.3		(9.6)
Supplemental cash flow disclosures: Cash paid for interest \$ (0.8) \$ (1.3)					
Cash paid for interest \$ (0.8) \$ (1.3)	Cash and cash equivalents at end of year	\$	572.2	\$	699.4
	Supplemental cash flow disclosures:				
Net cash paid for income taxes (24.7) (15.3)	·	\$		\$	
	Net cash paid for income taxes		(24.7)		(15.3)

Condensed Consolidated Statements of Cash Flow

(Amounts in millions)
(unaudited)

	Full Year			
		2010		2009
Operating activities:	•	400.0	•	4.40.7
Net earnings	\$	193.0	\$	143.7
Adjustments to reconcile net earnings to net cash provided (used) by				
operating activities:		40.7		40.0
Depreciation		48.7		49.9
Amortization of other intangibles Provision for losses on finance receivables		24.0		24.7
		13.9		6.2
Provision for losses on non-finance receivables		20.5 14.9		(2.0)
Stock-based compensation expense (income)				(3.0)
Excess tax benefits from stock-based compensation		(1.5)		- 4.8
Deferred income tax (benefit) provision		(18.0)		4.8 0.4
Loss (gain) on sale of assets		(0.2)		0.4
Changes in operating assets and liabilities, net of effects of acquisitions:		(EG E)		52.4
(Increase) decrease in trade and other accounts receivable		(56.5) (60.1)		
(Increase) decrease in contract receivables (Increase) decrease in inventories		, ,		(33.8) 98.4
(Increase) decrease in inventiones (Increase) decrease in prepaid and other assets		(55.2) (26.1)		96. 4 14.1
Increase (decrease) in accounts payable		26.2		
Increase (decrease) in accounts payable Increase (decrease) in accruals and other liabilities		16.8		(7.1) (3.6)
Net cash provided by operating activities		140.4		347.1
Net cash provided by operating activities		140.4		347.1
Investing activities:				
Additions to finance receivables		(497.6)		(265.5)
Collections of finance receivables		245.2		82.0
Capital expenditures		(51.1)		(64.4)
Acquisitions of businesses		(7.7)		(8.1)
Disposal of property and equipment		7.9		1.3
Other		0.3		13.0
Net cash used by investing activities		(303.0)		(241.7)
Financing activities:				
Proceeds from issuance of long-term debt		247.7		545.9
Repayment of long-term debt		(150.0)		-
Proceeds from short-term borrowings		21.8		_
Repayments of short-term borrowings		(21.8)		_
Net increase (decrease) in short-term borrowngs		(0.2)		1.7
Purchase of treasury stock		(8.7)		-
Proceeds from stock purchase and option plans		23.7		4.5
Cash dividends paid		(71.3)		(69.0)
Excess tax benefits from stock-based compensation		` 1.5 [´]		-
Other		(7.9)		(7.5)
Net cash provided by financing activities		34.8		475.6
Effect of exchange rate changes on each and each equivalents		0.6		2.6
Effect of exchange rate changes on cash and cash equivalents Increase (decrease) in cash and cash equivalents		(127.2)		583.6
		()		
Cash and cash equivalents at beginning of year		699.4		115.8
Cash and cash equivalents at end of year	\$	572.2	\$	699.4
Supplemental cash flow disclosures:				
Cash paid for interest	\$	(55.4)	\$	(36.4)
Net cash paid for income taxes		(118.3)		(55.3)
		•		· ·

Supplemental Consolidating Data - Condensed Statements of Earnings

(Amounts in millions)
(unaudited)

	•	itions* Quarter		l Services Quarter	
	2010	2009	2010	2009	
Net sales	\$ 696.9	\$ 618.1	\$ -	\$ -	
Cost of goods sold	(378.4)	(333.7)	-	-	
Gross profit	318.5	284.4			
Operating expenses	(231.0)	(213.2)	-	-	
Operating earnings before financial services	87.5	71.2	-	-	
Financial services revenue	-	-	21.5	6.7	
Financial services expenses	-	-	(12.1)	(10.5)	
Operating earnings (loss) from financial services	-	-	9.4	(3.8)	
Operating earnings (loss)	87.5	71.2	9.4	(3.8)	
Interest expense	(13.7)	(14.7)	(0.4)	-	
Intersegment interest income (expense) – net	7.5	2.7	(7.5)	(2.7)	
Other income (expense) – net	0.6	1.4		(0.1)	
Earnings (loss) before income taxes and equity earnings	81.9	60.6	1.5	(6.6)	
Income tax (expense) benefit	(24.5)	(19.3)		2.8	
Earnings (loss) before equity earnings	57.4	41.3	1.5	(3.8)	
Financial services – net earnings (loss)					
attributable to Snap-on Inc.	1.5	(3.8)	-	-	
Equity earnings, net of tax	0.9	0.6			
Net earnings (loss)	59.8	38.1	1.5	(3.8)	
Net earnings attributable to noncontrolling interests	(1.9)	(1.5)			
Net earnings (loss) attributable to Snap-on Inc.	\$ 57.9	\$ 36.6	\$ 1.5	\$ (3.8)	

^{*} Snap-on Inc. with Financial Services on the equity method.

Transactions between Operations and Financial Services were eliminated to arrive at the consolidated financial statements.

Supplemental Consolidating Data - Condensed Statements of Earnings

(Amounts in millions)
(unaudited)

	Opera Full		Financial Full	
	2010	2010 2009		2009
Net sales	\$ 2,619.2	\$ 2,362.5	\$ -	\$ -
Cost of goods sold	(1,408.1)	(1,304.9)	-	-
Gross profit	1,211.1	1,057.6	-	
Operating expenses	(894.1)	(824.4)	-	-
Operating earnings before financial services	317.0	233.2	-	-
Financial services revenue	_	-	62.3	58.3
Financial services expenses	-	-	(47.9)	(40.8)
Operating earnings from financial services	-		14.4	17.5
Operating earnings	317.0	233.2	14.4	17.5
Interest expense	(54.4)	(47.7)	(0.4)	-
Intersegment interest income (expense) – net	23.9	3.0	(23.9)	(3.0)
Other income (expense) – net	0.9	3.0	(0.1)	(0.7)
Earnings (loss) before income taxes and equity earnings	287.4	191.5	(10.0)	13.8
Income tax (expense) benefit	(92.2)	(60.1)	4.6	(2.6)
Earnings (loss) before equity earnings	195.2	131.4	(5.4)	11.2
Financial services – net earnings (loss)				
attributable to Snap-on Inc.	(5.4)	6.9	-	-
Equity earnings, net of tax	3.2	1.1		
Net earnings (loss)	193.0	139.4	(5.4)	11.2
Net earnings attributable to noncontrolling interests	(6.5)	(5.2)		(4.3)
Net earnings (loss) attributable to Snap-on Inc.	\$ 186.5	\$ 134.2	\$ (5.4)	\$ 6.9

^{*} Snap-on Incorporated with Financial Services on the equity method.

Transactions between Operations and Financial Services were eliminated to arrive at the consolidated financial statements.

Supplemental Consolidating Data - Condensed Balance Sheets

(Amounts in millions)
(unaudited)

	Operations* Fiscal Year End				Financial Services Fiscal Year End			
		2010		2009		2010		2009
Assats								
Assets Cash and cash equivalents	\$	462.6	\$	577.1	\$	109.6	\$	122.3
Intersegment receivables	Ф	402.0 6.7	Ф	4.8	Ф	109.0	Ф	0.1
Trade and other accounts receivable – net		434.5		411.5		8.8		2.9
Finance receivables – net		434.3		411.5		215.3		122.3
Contract receivables – net		7.9		7.4		37.7		25.5
Inventories – net		329.4		274.7		J1.1		-
Deferred income tax assets		82.4		69.3		4.6		0.2
Prepaid expenses and other assets		74.1		60.1		0.7		2.8
Total current assets		1,397.6		1,404.9		376.7		276.1
Property and equipment – net		343.0		346.4		1.0		1.4
Investment in Financial Services		134.4		205.6		-		-
Deferred income tax assets		75.7		73.6		15.8		14.6
Long-term finance receivables – net		-		-		345.7		177.9
Long-term contract receivables – net		8.4		10.9		110.9		59.8
Goodwill		798.4		814.3		-		-
Other intangibles – net		192.8		206.2		-		-
Other assets		72.8		65.2		0.5		1.0
Total Assets	\$	3,023.1	\$	3,127.1	\$	850.6	\$	530.8
Liabilities and Shareholders' Equity								
Notes payable and current maturities of long-term debt	\$	216.0	\$	164.7	\$	-	\$	-
Accounts payable		129.6		119.3		16.5		0.5
Intersegment payables		-		4.2		6.7		0.7
Accrued benefits		45.0		48.4		-		0.3
Accrued compensation		83.4		61.6		3.3		3.2
Franchisee deposits		40.4		40.5		-		-
Other accrued liabilities		218.1		215.7		132.0		85.7
Total current liabilities		732.5		654.4		158.5		90.4
Long-term debt and intersegment long-term debt		418.8		674.8		536.0		227.3
Deferred income tax liabilities		94.3		97.8		0.1		-
Retiree health care benefits		59.6		60.7		-		-
Pension liabilities		246.1		255.9		-		-
Other long-term liabilities		67.4		77.9		21.6		7.5
Total Liabilities		1,618.7		1,821.5	-	716.2	-	325.2
Total Shareholders' Equity attributable to Snap-on Inc.		1,388.5		1,290.0		134.4		205.6
Noncontrolling interests		15.9		15.6				-
Total Shareholders' Equity		1,404.4		1,305.6		134.4		205.6
Total Liabilities and Shareholders' Equity	\$	3,023.1	\$	3,127.1	\$	850.6	\$	530.8

 $^{^{\}star}$ $\,$ Snap-on Inc. with Financial Services on the equity method.

Transactions between Operations and Financial Services were eliminated to arrive at the consolidated financial statements.