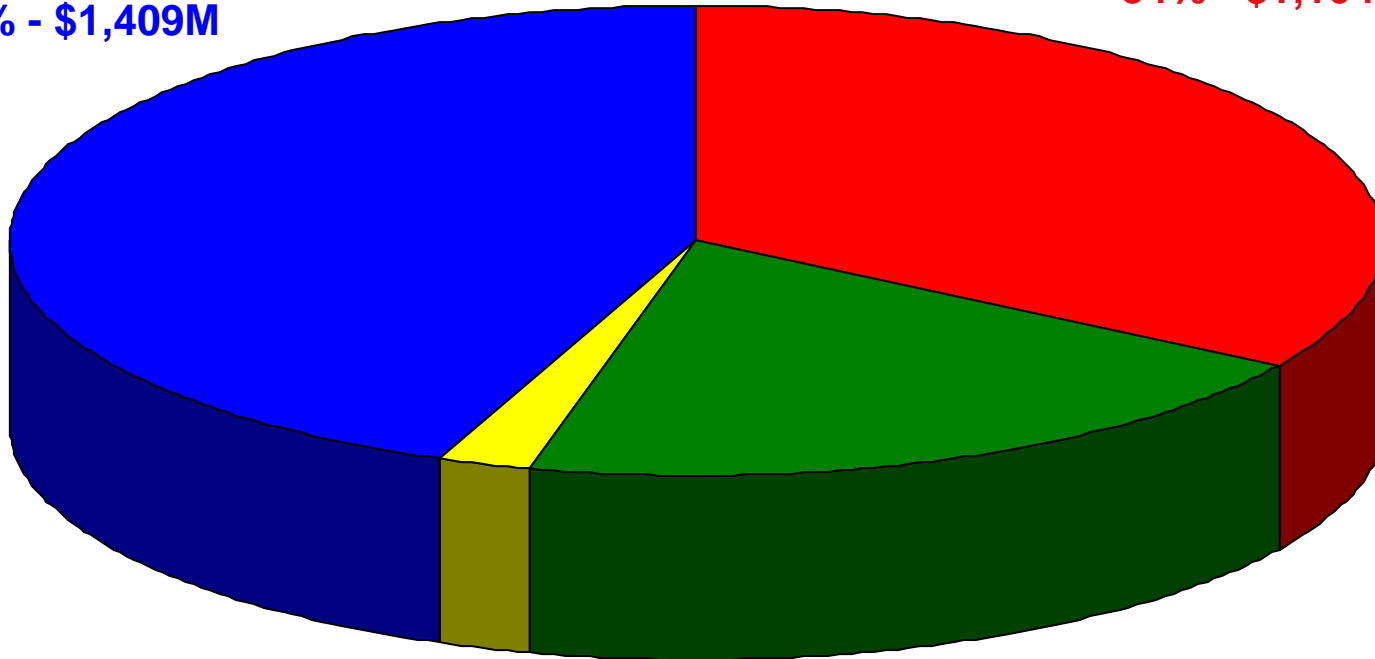


# Snap-on is organized into four business segments:

**Commercial and Industrial Group**  
44% - \$1,409M

**Snap-on Tools Group**  
34% - \$1,104M



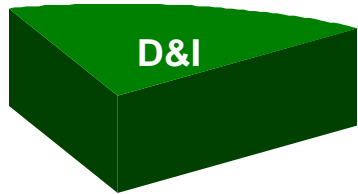
**Financial Services**  
2% - \$81M

**Diagnostics and Information Group**  
20% - \$628M

**Segment Revenues – Full Year 2008**

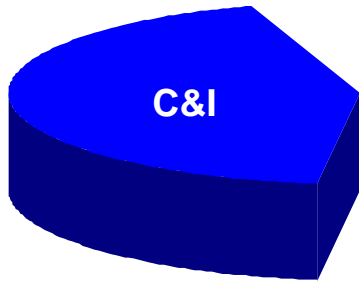
*(includes intersegment sales)*

# Segment Overview



## Distinctive Competencies

- Diagnostic hardware and software capability
- Integrated instrumentation with information
- Innovative and productivity-enhancing solutions



## Distinctive Competencies

- Extended credit installment loans
- Equipment leases
- Franchisee financing

## Distinctive Competencies

- Customer relationship with professional buyers in large service markets worldwide
- Broad product lines and brands
- Innovation in ergonomics and efficiency
- Established positions in multiple channels worldwide
- Entry to emerging markets



## Distinctive Competencies

- Preferred distribution model
- Market presence with vehicle service technicians
- World-class brand
- Product and customer application knowledge
- Innovative and productivity-enhancing solutions
- Customer relationships