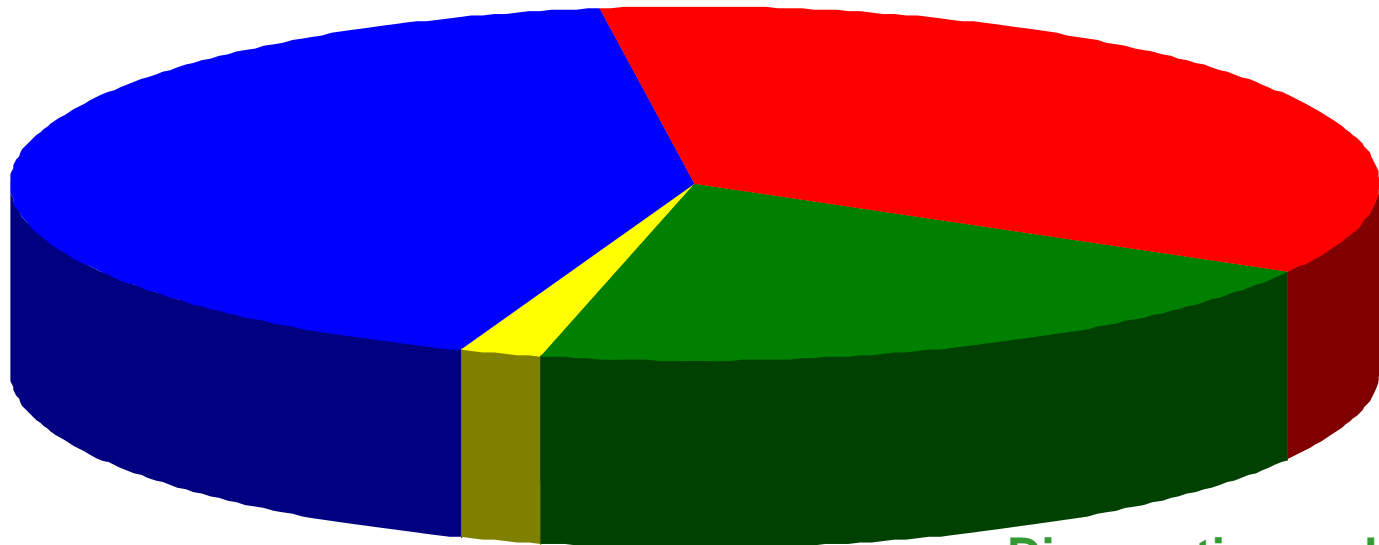


# Snap-on is organized into four business segments:

**Commercial and  
Industrial Group**  
44% - \$744M

**Snap-on Tools Group**  
34% - \$582M

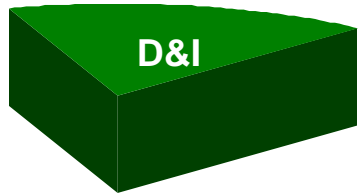


**Financial  
Services**  
3% - \$44M

**Diagnostics and  
Information Group**  
19% - \$320M

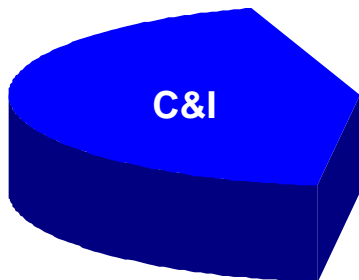
**Segment Revenues – Six Months Ended 6/28/08**

# Segment Overview



## Distinctive Competencies

- Diagnostic hardware and software capability
- Integrated instrumentation with information
- Innovative and productivity-enhancing solutions



## Distinctive Competencies

- Extended credit installment loans
- Equipment leases
- Franchisee financing

## Distinctive Competencies

- Customer relationship with professional buyers in large service markets worldwide
- Broad product lines and brands
- Innovation in ergonomics and efficiency
- Established positions in multiple channels worldwide
- Entry to emerging markets



## Distinctive Competencies

- Preferred distribution model
- Market presence with vehicle service technicians
- World-class brand
- Product and customer application knowledge
- Innovative and productivity-enhancing solutions
- Customer relationships