

Hierarchy of Graphic Elements:

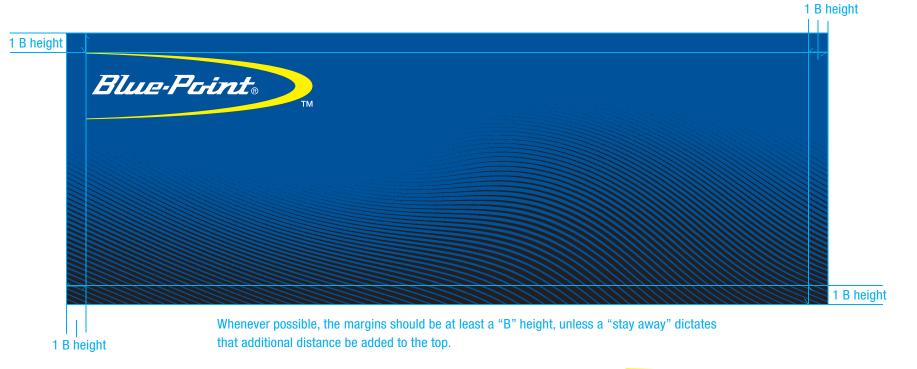
- #1: The blue color.
- #2: The photograph of the product.
- #3: The Blue-Point brandmark.
- #4: The product descriptor.
- #5: All other copy and visuals.

Brandmark:

- The Blue-Point brandmark will always reverse out of a blue background in the upper left corner with two components; the type reverses and the swoosh knocks out to print process yellow.
- It does not have any effects or drop shadows applied to the brandmark itself.
- It should always maintain the same proportions from the corner as indicated below, unless a "stay-away" dictates that additional distance be added above the brandmark.

Color and Pattern:

- Blue-Point packaging prints in 4 color process plus PMS 287 for the background.
- All texture tiffs overprint in black and bleed off the bottom; it should not print under logo or compete with text.
- All gradations overprint in black.
- All black text overprints.
- All gold text knocks out of the blue and prints in Process Yellow







Key Elements

Photography:

- The contents of the package should be shown in full color photography.
- It should be a blockout and angled as shown.
- It should be shown as close to full size as possible.
- It should not be obstructed with any other copy or graphics.
- It should ideally bleed off the bottom of the package, but can float as shown below.
- It should have a photoshop glow

Copy:

- The product descriptor should be the first communication to follow the Blue-Point brandmark.
- It can be on either the left or the right (see Power Tool example), depending on the size of the package.
- Descriptors and features should be in upper and lower case with English in white and the other languages in yellow.
- Stock numbers should appear in the upper right corner, whenever possible, 1 B height from top and right.
- All copy is in the Helvetica Neue Condensed font family.

All copy should begin flush left with the left edge of the points of the Blue-Point brand swoop, which begins at the point where the curve meets the horizontal of the Snap-on brandmark band.



All icons for shape, size, etc. should follow the product descriptor and appear in the colors and proportions shown above. Type size for copy linked to the icon should never be larger than the size of the product descriptor.



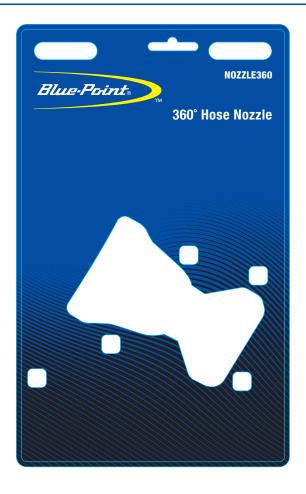
Clam Shell Example

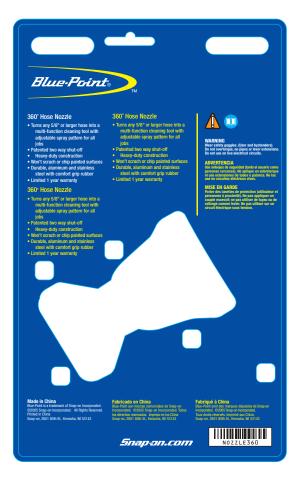
Front Panel for Clam Shells Only:

- The front panel for a typical clam shel should only contain the Blue-Point brandmark, product descriptor and the stock number.
- Graphics should be sized proportionally to those shown below.
- Background texture should always come in from the bottom as shown here. It should not go behind the brandmark.

Back Panel for Clam Shell Packaging:

- The back panel should be divided as shown below, with product features as the dominate messaging.
- Warnings and set contents (when necessary) should follow and be separated from the features with a yellow rule that stops flush with the copy.
- Place of origin, trademark legal statements, etc. appear at the bottom.







Tray Pad Example

Front Panel for Trays Only:

- The front panel for a typical tray pad should only contain the Blue-Point brandmark and the stock number.
- Graphics should be sized proportionally to those shown below.
- Background texture should always come in from the bottom as shown here. It should not go behind the brandmark.

Back Panel for All Hand Tool Packaging:

- The back panel should be divided as shown below, with product features as the dominate messaging.
- Warnings and set contents (when necessary) should follow and be separated from the features with a yellow rule that stops flush with the copy.
- Place of origin, trademark legal statements, etc. appear within the bottom band.
- The icons float in the upper right corner at least 1 B height from the cut. On the side, it should always follow the descriptor copy.





Hand Tools Example

Special Situations:

• When the package is horizontal and the product is very long, photo angles must be modified. On the front panel, the photo should appear as close to actual size as possible and should, ideally, bleed off the bottom. It is acceptable for the product to extend into the top band as long as it does not violate the Blue-Point logo stay-aways.





Hand Tools Copy

Languages:

- All hand tools packaging copy should appear in three languages, and in the following order: 1. English, 2. Latin American Spanish, and 3. Canadian French.
- All languages must appear in the same size and font weight. (i.e., if English copy is in 10 point italics, than all other languages must also be in 10 point italics.)
- All copy should be sized to the proportions shown below, and must be large enough to be legible.
- English copy prints in white, with the other languages printing in yellow.

Warnings and Trademark Legal Statements:

- Each product carries operational safety warnings specific to it. Appropriate warning icons should appear in full color whenever possible, and precede the written warnings.
- "WARNING" must always appear in all caps.
- Trademark legal statements and place of origin appear within the bottom band and are followed by the Snap-on web address, the PAK number and the bar code.
- Follow guidelines at left for language order, color, weight and size for both warnings and trademark legal statements.

Tri-lingual feature copy area.

Warnings can appear in one of two locations: either here or on the inside flap (not shown). When they appear on the inside flap, simply center them, followed by the PAK number, on a full bleed field of blue.

Trademark legal statements, web address, PAK number and bar code area. If the package is too small to allow copy to print within the bottom band, the band can be eliminated.





Power Tools Example

The product photo should be angled clockwise 10°.

Due to the variety of product shapes, angles may need to be modified. In these cases, all products with similar

proportions should match.

Top Panel:

- The front panel follows the previously outlined specs.
- Graphics should be sized proportionally to those shown below.
- The product photo should appear as close to actual size as possible. It should bleed off the bottom of the package. (See Special Situations in the section that follows.)

Side Panels:

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- The side panels contain feature copy, trademark legal statements, warnings and other necessary copy as shown.
- English copy always appears in white, with all other languages in yellow.
- The bottom yellow band has been eliminated to accommodate more copy. Use it only for extremely deep boxes or when copy is minimal and the layout appears empty.



The back panel is flipped 180° in relation to the front panel to accommodate open- or closed-box display options. It contains the same information as the opposite panel.

The size icons always appear near the product photography.

Side panel photos should appear as large as possible, and at the same angle as the top panel photo. They may bleed off the bottom or side, depending on space constraints.



Power Tools Example

Special Situations:

- Photo will always have a glow when it is a printed piece.
- When the proportions of the product are dissimilar to the proportions of the box, adjustments should be made to make the photography visually appealing on the package. See Example #2 below.



Example #1 The glow is created with the following specs:



Example #2 The placement of the photo can be adjusted. Whenever possible, the photo should bleed off the bottom or be anchored to the bottom bar, as shown above. In extreme cases, the photo can float in the center of the package. On the front of the package, the photo should not bleed off the sides.



Power Tools Copy

Languages:

- All power tools packaging side panel copy should appear in six languages, and in the following order: 1. English, 2. Latin American Spanish, 3. Canadian French, 4. German, 5. Italian, and 6. Dutch.
- All languages must appear in the same size and font weight (i.e., if English copy is in 10 point italics, than all other languages must also be in 10 point italics).
- All copy should be sized to the proportions shown below, and must be large enough to be legible.
- English copy prints in white, with the other languages printing in yellow.

Warnings and TrademarkLegal Statements:

- Each product carries operational safety warnings specific to it. Appropriate warning icons should appear in full color whenever possible. There are no written warnings on power tools packaging.
- The panel to the left of the primary display panel (PDP) carries all legally required information. Follow guidelines at left for language order, color, weight and size for all necessary copy.

This panel contains the trademark legal statements in all six languages, followed by the warning icons, web address and, when appropriate, the USA icon. Other necessary communications, like certification icons, PAK number and bar codes appear as shown.

The PDP copy is in English only.



Feature copy appears on the side panels as shown, with English, Latin American Spanish, and Canadian French on the panels above and below the PDP. Whenever possible, these two panels should contain identical information.

Feature copy in German, Italian, and Dutch appears on the panel to the right of the PDP.