# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### **Current Report**

Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 7, 2010

# Snap-on Incorporated

(Exact Name of Registrant as Specified in Charter)

**Delaware** 

1-7724

39-0622040

(State of incorporation)

(Commission File Number)

(I.R.S. Employer Identification No.)

2801 80<sup>th</sup> Street, Kenosha, Wisconsin

53143

(Address of principal executive offices)

(Zip code)

(262) 656-5200

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### TABLE OF CONTENTS

		<u>Page</u>
Item 8.01	Other Events	3
Item 9.01	Segment restatements	5
	Signatures	9

#### **Item 8.01** Other Events

In the second quarter of 2010, Snap-on Incorporated ("Snap-on" or "the company") realigned its segments as a result of the previously announced management organization change in an effort to better support the product and service needs of the company's primary customer segments. These customer segments include: i) commercial and industrial customers, including professionals in critical industries and emerging markets; ii) professional technicians who purchase products through the company's worldwide mobile tool distribution network; and iii) other professional customers related to automotive repair, including owners and managers of independent and Original Equipment Manufacturer ("OEM") dealership service and repair shops. In addition, Snap-on's Financial Services customer segment offers financing options that include i) loans to franchisees' customers and Snap-on's industrial and other customers for the purchase or lease of tools, equipment and diagnostics products on an extended-term payment plan; and ii) business loans and vehicle leases to franchisees.

The primary organizational changes included the realignment of the company's equipment products and equipment repair services operations from the Commercial & Industrial Group to the newly created Repair Systems & Information Group in order to better serve customers in the worldwide vehicle service and repair marketplace, including owners and managers of independent and OEM dealership service and repair shops. In addition to equipment products and equipment repair services, the Repair Systems & Information Group includes the business operations of the company's former Diagnostics & Information Group, consisting of those operations providing diagnostics, vehicle service information, business management systems, electronic parts catalogs, and other solutions for vehicle service to customers in the worldwide vehicle service and repair marketplace. As previously disclosed, the company created a new position that reports directly to the Chairman and Chief Executive Officer and is responsible for the Repair Systems & Information Group. The organizational changes also included the realignment of the company's sales operations in Japan from the Snap-on Tools Group to the Commercial & Industrial Group to assist in further penetrating the customer base, particularly industrial buyers, in that region. The company also reallocated certain costs between the operating units as a result of the organizational changes discussed above, reflecting value-added activities and contributions related to the particular customer base being served.

As a result of these changes, Snap-on's business segments were realigned to reflect the current organizational structure used by the company's Chairman and Chief Executive Officer for making operating and investment decisions and for assessing performance. Thus, Snap-on's reportable business segments are: (i) the Commercial & Industrial Group; (ii) the Snap-on Tools Group; (iii) the Repair Systems & Information Group; and (iv) Financial Services.

As stated above, the new segment reporting structure aligns with Snap-on's primary customer segments. The Commercial & Industrial Group serves commercial and industrial customers, including professionals in critical industries and emerging markets, through direct and distributor channels. The Snap-on Tools Group serves professional automotive technicians who purchase products through the Snap-on mobile tool distribution network. The Repair Systems & Information Group serves other professional automotive-related customers, primarily owners and managers of independent repair shops and OEM dealers, through direct and distributor channels. The Financial Services customer segment offers financing options that include i) loans to franchisees' customers and Snap-on's industrial and other customers for the purchase or lease of tools, equipment and diagnostics products on an extended-term payment plan; and ii) business loans and vehicle leases to franchisees.

Snap-on evaluates the performance of its operating segments based on revenues and operating earnings. The company accounts for intersegment sales based primarily on standard costs with reasonable mark-ups established between the segments. Identifiable assets by segment are those assets used in the respective reportable segment's operations. Corporate assets consist of cash and cash equivalents (excluding cash held

at Financial Services), deferred income taxes, pension assets and certain other assets. All significant intersegment amounts are eliminated to arrive at Snap-on's consolidated financial results.

As required by Accounting Standards Codification (ASC) 280, "Segment Reporting" (previously Statement of Financial Accounting Standards No. 131, "Disclosures about Segments of an Enterprise and Related Information"), all future consolidated financial statements issued by Snap-on will reflect the reclassification of previously published segment data as a result of the above-mentioned changes to Snap-on's management organization structure.

The information included in this Form 8-K affects only disclosures related to previously disclosed segment results and does not in any way restate or revise the consolidated financial position, results of operations or cash flows in any previously reported Consolidated Statements of Earnings, Consolidated Balance Sheets or Consolidated Statements of Cash Flows of Snap-on.

The accompanying quarterly segment information for the first quarter of 2010 and the quarterly and full-year segment information for the 2009 and 2008 fiscal years reflects the reportable business segment changes noted above.

#### <u>Item 9.01</u> <u>Segment restatements</u>

### **SNAP-ON INCORPORATED** Fiscal 2010 Segment Disclosures

(Amounts in millions)
(unaudited)

	Three Months Ended April 3, 2010				
Net sales Commercial & Industrial Group Snap-on Tools Group Repair Systems & Information Group Segment net sales	\$	247.0 248.5 202.1 697.6			
Intersegment eliminations  Total net sales	\$	(76.0) 621.6			
Financial services revenue  Total revenues	\$ 	9.7			
Operating earnings (loss) Commercial & Industrial Group Snap-on Tools Group Repair Systems & Information Group Financial Services Segment operating earnings Corporate Operating earnings Interest expense Other income (expense) – net Earnings before income taxes and equity earnings	\$ \$	25.4 27.0 37.0 (1.7) 87.7 (17.7) 70.0 (14.0) 0.3			
Access		pril 3, 2010			
Assets Commercial & Industrial Group Snap-on Tools Group Repair Systems & Information Group Financial Services	\$	856.7 393.4 918.5 603.5			
Total assets from reportable segments Corporate Elimination of intersegment receivables	\$	2,772.1 559.4 (25.3)			
Total assets	\$	3,306.2			

#### **SNAP-ON INCORPORATED**

#### Fiscal 2009 Segment Disclosures

(Amounts in millions)
(unaudited)

	Three Months Ended							Twelve Months Ended		
	April 4, 2009		July 4, 2009		October 3, 2009		January 2, 2010		January 2, 2010	
Net sales										
Commercial & Industrial Group	\$	221.1	\$	212.1	\$	218.5	\$	245.9	\$	897.6
Snap-on Tools Group		227.1		242.6		233.4		237.0		940.1
Repair Systems & Information Group		187.1		198.0		191.9		201.8		778.8
Segment net sales		635.3		652.7		643.8		684.7		2,616.5
Intersegment eliminations		(62.7)		(62.7)		(62.0)	_	(66.6)		(254.0)
Total net sales	\$	572.6	\$	590.0	\$	581.8	\$	618.1	\$	2,362.5
Financial services revenue	_	20.0	_	25.6	_	6.0	_	6.7	_	58.3
Total revenues	\$	592.6	\$	615.6	\$	587.8	\$	624.8	\$	2,420.8
Operating earnings (loss)										
Commercial & Industrial Group	\$	19.6	\$	2.3	\$	9.5	\$	16.8	\$	48.2
Snap-on Tools Group		20.1		25.5		29.5		33.1		108.2
Repair Systems & Information Group		23.7		32.9		30.5		35.0		122.1
Financial Services		10.0		16.6		(5.3)		(3.8)		17.5
Segment operating earnings		73.4		77.3		64.2		81.1		296.0
Corporate	_	(9.1)		(7.0)	_	(15.5)	_	(13.7)	_	(45.3)
Operating earnings	\$	64.3	\$	70.3	\$	48.7	\$	67.4	\$	250.7
Interest expense		(8.6)		(11.6)		(12.8)		(14.7)		(47.7)
Other income (expense) – net		(0.3)		1.1		0.2		1.3		2.3
Earnings before income taxes and equity earnings	\$	55.4	\$	59.8	\$	36.1	\$	54.0	\$	205.3
	April 4, 2009		July 4, 2009		October 3, 2009		January 2, 2010		Year Ended January 2, 2010	
Assets	_				_		_			
Commercial & Industrial Group	\$	860.7	\$	876.7	\$	898.0	\$	871.5	\$	871.5
Snap-on Tools Group		393.9		380.6		369.2		373.1		373.1
Repair Systems & Information Group		942.0		939.1		946.0		943.5		943.5
Financial Services  Total assets from reportable segments	\$	145.6 2,342.2	\$	158.2 2,354.6	\$	313.1 2,526.3	\$	530.8 2,718.9	\$	530.8 2,718.9
	Φ	2,342.2 574.4	Φ	696.2	Φ	845.2	Φ	768.0	Ф	2,718.9 768.0
Corporate Elimination of intersegment receivables		(39.8)		(43.8)		(34.2)		(39.5)		(39.5)
Total assets	\$	2,876.8	\$	3,007.0	\$	3,337.3	\$	3,447.4	\$	3,447.4
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#### **SNAP-ON INCORPORATED**

#### Fiscal 2008 Segment Disclosures

(Amounts in millions)
(unaudited)

	Three Months Ended								Twelve Months Ended		
	Ma	rch 29,	June 28, Sep			September 27, 2008		January 3, 2009		nuary 3,	
	2008			2008						2009	
Net sales											
Commercial & Industrial Group	\$	290.2	\$	318.2	\$	275.5	\$	272.0	\$	1,155.9	
Snap-on Tools Group	·	275.6	•	277.3	•	256.5	·	236.8		1,046.2	
Repair Systems & Information Group		237.0		252.2		233.3		224.8		947.3	
Segment net sales		802.8		847.7		765.3		733.6		3,149.4	
Intersegment eliminations		(81.2)		(81.6)		(67.5)		(65.8)		(296.1)	
Total net sales	\$	721.6	\$	766.1	\$	697.8	\$	667.8	\$	2,853.3	
Financial services revenue	,	25.4	•	18.3	•	18.0	•	19.7	•	81.4	
Total revenues	\$	747.0	\$	784.4	\$	715.8	\$	687.5	\$	2,934.7	
				_							
Operating earnings (loss)	Φ.	04.0	Φ.	40.5	Φ.	07.0	Φ.	05.4	Φ.	450.0	
Commercial & Industrial Group	\$	34.8	\$	43.5	\$	37.2	\$	35.4	\$	150.9	
Snap-on Tools Group		32.7		33.6		27.9		20.8		115.0	
Repair Systems & Information Group		25.5		38.5		31.0		37.0		132.0	
Financial Services		12.8 105.8		10.8 126.4		4.8 100.9		8.9 102.1		37.3 435.2	
Segment operating earnings											
Corporate	_	(12.6)	_	(14.7)	_	(14.5)	Φ.	(4.6)	_	(46.4)	
Operating earnings	\$	93.2	\$	111.7	\$	86.4	\$	97.5	\$	388.8	
Interest expense		(9.5)		(8.8)		(6.8)		(8.7)		(33.8)	
Other income (expense) – net		1.0		1.3		1.0		(0.5)		2.8	
Earnings before income taxes	Φ.	04.7	Φ.	404.0	Φ.	00.0	Φ.	00.0	Φ.	057.0	
and equity earnings	\$	84.7	\$	104.2	\$	80.6	\$	88.3	\$	357.8	
									Ye	ar Ended	
		March 29, 2008		June 28, 2008		September 27, 2008		January 3, 2009		anuary 3,	
										2009	
Assets											
Commercial & Industrial Group	\$	1,028.6	\$	1,031.9	\$	993.5	\$	920.7	\$	920.7	
Snap-on Tools Group	,	413.3		438.4	•	445.2	•	392.6	•	392.6	
Repair Systems & Information Group		1,041.8		1,033.2		1,023.5		981.1		981.1	
Financial Services		182.5		176.9		181.6		160.1		160.1	
Total assets from reportable segments	\$	2,666.2	\$	2,680.4	\$	2,643.8	\$	2,454.5	\$	2,454.5	
Corporate		302.2		323.0		299.8		294.1		294.1	
Elimination of intersegment receivables		(58.1)		(57.8)		(64.1)		(38.3)		(38.3)	
Total assets	\$	2,910.3	\$	2,945.6	\$	2,879.5	\$	2,710.3	\$	2,710.3	
									_		

## **SNAP-ON INCORPORATED**Fiscal 2009 and 2008 Segment Disclosures

(Amounts in millions) (unaudited)

	January 2, 2010			January 3, 2009		
Capital expenditures						
Commercial & Industrial Group	\$	26.1		\$	26.1	
Snap-on Tools Group		14.5			31.8	
Repair Systems & Information Group		22.5			11.9	
Financial Services		0.4			1.1	
Total from reportable segments		63.5			70.9	
Corporate		0.9			3.0	
Total capital expenditures	\$	64.4		\$	73.9	
Depreciation and amortization						
Commercial & Industrial Group	\$	22.4		\$	22.2	
Snap-on Tools Group		16.4			15.1	
Repair Systems & Information Group		33.4			33.2	
Financial Services		0.9			1.4	
Total from reportable segments		73.1			71.9	
Corporate		1.5			0.1	
Total depreciation and amortization	\$	74.6		\$	72.0	

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, Snap-on Incorporated has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### **SNAP-ON INCORPORATED**

Date: July 7, 2010 /s/ Aldo J. Pagliari

Aldo J. Pagliari, Principal Financial Officer, Senior Vice President – Finance and

Chief Financial Officer